

Market Trends Update

MARKET INDICATORS

Durable Goods orders: **+0.4%**
ORDR.NDCGXA: **6.55**



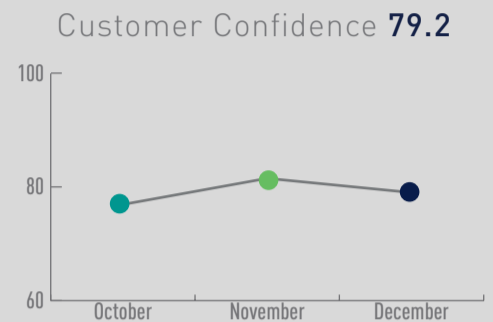
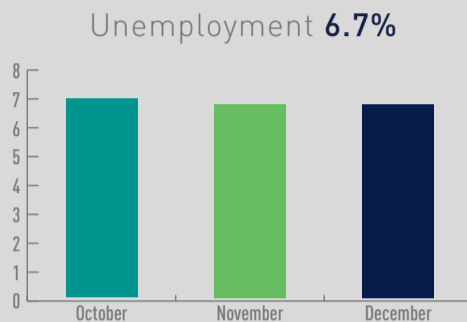
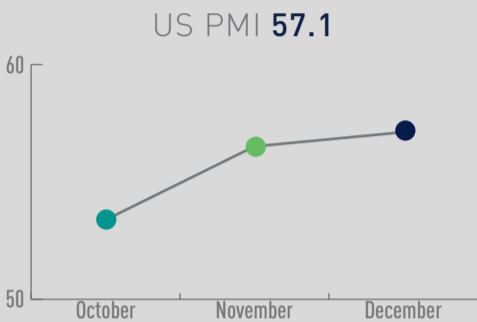
Retail Sales
-0.7%



Industrial Production
-3.6%



US EIA Diesel
\$2.670

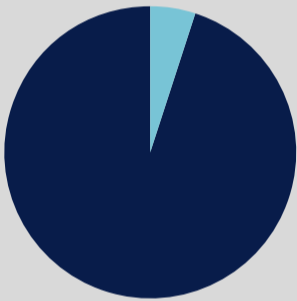


INDUSTRY INDICATORS

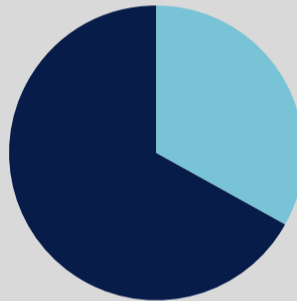
FTR Truckload Rate Outlook: **Positive in all segments, +10%**

FTR Total Truck Loadings: **2021 outlook for +5.4%**

FTR Truck Utilization: **95%**



LMI (Logistics Management Index): **66.7%**



Tender Rejections
22.3%

Tender Volume
14,300

Cass Freight Index
-1.122

DAT Load-to-Truck Ratio Month over Month: **Van +7.7%, Reefer -9.4%, Flatbed +35.9%**

DAT Current Load-to-Truck Ratios: **Van +6.56%, Reefer +12.26%, Flatbed +50.2%**

DAT Spot Rates Month over Month: **Van +0.7%, Reefer -0.7%, Flatbed +1.2%**

Ocean TEU Prices: **Rates from China to East and West US ports on the rise in Jan '21**

Intermodal: **Week 1 volume gains of 10.4% year-over-year**

Port of Los Angeles Import Volumes

Jan 10 - Jan 16 (Week 02)	Jan 17 - Jan 23 (Week 03)	Jan 24 - Jan 30 (Week 04)
Import Volumes (TEU)	Import Volumes (TEU)	Import Volumes (TEU)
130,582	164,750	192,506
% Changes from previous week: ▲ 30.86	% Changes from previous week: ▲ 26.17	% Changes from previous week: ▲ 16.85
% Changes from previous year: ▲ 35.83	% Changes from previous year: ▲ 88.15	% Changes from previous year: ▲ 160.57

Source: <http://volumes.portoptimizer.com/>

Port of Long Beach Import Volume

Week	Date	Import Loaded	Export Loaded	Empties
1	12/27/2020	82,670	28,572	52,627
2	01/03/2021	86,010	28,820	58,202
3	01/10/2021	93,039	31,017	62,881
4	01/17/2021	81,045	25,686	54,785
5	01/24/2021	83,504	28,195	54,080

Source: <https://www.polb.com/port-info/wave-weekly-advance-volume-estimate/>

NEWS AT BNSF LOGISTICS

For the Guiding Principle of the Month, BNSF Logistics is highlighting 'Celebrate and Enjoy the Journey' with executive sponsor Tom Madzy. By shining a light on how employees are celebrating and winning together BNSF Logistics will continue pulling inspiration from others' successes while encouraging and supporting one another to deliver what matters to our customers, carriers, colleagues, and community.