



PRESS RELEASE

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BNSF Logistics Acquires Transportation Technology Services

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Flower Mound, TX - BNSF Logistics, LLC, an international multi-modal logistics service provider, today announced the acquisition of Transportation Technology Services, a widely recognized leader in engineering and logistics services focused on rail solutions for over-dimensional cargoes with particular expertise and market presence in the wind energy industry. The transaction follows other wind energy investments, including BNSFL's Blade RunnerSM technology investments, which are research and development efforts focused on the emerging longer dimensional aspects of the wind energy market. Since their founding in 2001 as a rail engineering company, TTS has evolved to become a highly respected provider of specialty services ranging from railcar design to loading, inspection and management of complex project cargo shipments.

"TTS's engineering and design capabilities, extensive wind fixtures, and rail transload locations coupled with their talent, and market expertise in industrial products are a perfect fit for our broader expansion into the industrial products sector that handles freight of all sizes. When combined with our existing multi-modal and transload capabilities, BNSFL becomes a leader in North America in multi-modal capacity and ability for the Industrial Products sector," commented Ray Greer, BNSFL's President. "The innovation and value we will be able to bring to our customers just increased significantly," he further stated.

Currently managing a fleet of nearly 2,000 rail cars for various clients, of which 1,200 are equipped with patented fixtures designed to handle wind turbine components including blades, tower sections and nacelles, TTS is a significant addition to the more than 9,700 rail shipments BNSF Logistics currently manages. With the ongoing development of BNSFL's Blade Runner technology to handle ever lengthening turbine blades via ocean and rail, the combined company will have an extensive and flexible fleet of wind component handling systems in North America. Between the two companies, BNSFL and TTS have collectively developed and managed nearly 50 unique project cargo transload sites across the U.S. over the past six years.

Scott Landrum, TTS's founder and president added, "The TTS team is excited to have the resources and support of BNSF Logistics and their team to enable us to expand further in offering our customers the best solutions and greatest value for managing complex shipping needs anywhere in the world."

TTS will become the U.S. Rail, Project Cargo and Engineering Services division for BNSFL. The combined unit will have extensive capacity, hundreds of years of combined practical experience and strong relationships and credibility with the major players in Wind Energy, Power Generation, Oil & Gas, Heavy Machinery and the EPC and Manufacturing communities.

BNSF Logistics' stated vision is: To be a premier, global, multi-modal logistics services and solutions provider serving North American clients here and around the world. The company has been moving forward, developing organically and through acquisition to achieve that vision. TTS's strong competencies, industry standing and customer confidence in wind energy logistics, rail services for over-dimensional and project cargo, as well as their deep engineering and design capabilities address organizational and service portfolio needs within BNSF Logistics. With a dozen engineers and design specialists on staff and a field services team of similar size, TTS has strong expertise in areas that are critical to effectively planning and executing over-dimensional freight movements by rail.

Scott Landrum and John Dalman, TTS's General Manager, are continuing with the new organization in key senior leadership roles with the new Rail, Project Cargo and Engineering services division of BNSF Logistics. The company is well-positioned with existing staff, and also expects to support the current growth trend by making additional hires in the months ahead. Additional terms and conditions of the transaction are not being disclosed.

About BNSF Logistics, LLC

BNSF Logistics, LLC is an indirect, wholly owned subsidiary of Burlington Northern Santa Fe, LLC, a Berkshire Hathaway company. A multi-modal, 3rd party logistics services provider specializing in movement of freight around the globe, featuring uncommon service scope, resources and financial depth. The company operates over 40 offices throughout North America, with over 120 FCPA certified Global Service Providers (GSPs) for import and export of general and project cargoes throughout the world.

About Transportation Technology Services

TTS is a Southlake, Texas-based provider of rail engineering & design services and a logistics planning & service provider specializing in movement of wind energy components and other over-dimensional cargoes via multiple modes. They operate a network of rail transload yards across North America and have a number of wind component fixtures and specialty cars for handling extremely heavy rail shipments.

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