



## PRESS RELEASE

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### BNSF Logistics Opens Subsidiary in Mexico

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Dallas, TX – BNSF Logistics, LLC, a leading multi-modal third-party logistics service provider, announces a new subsidiary in Mexico, BNSF Railway Servicios de Logistica. This further strengthens BNSF Logistics' service offering across North America and globally. BNSF Logistics has been an active global service provider for more than a decade, and with the creation of Logistica, which is based in Monterrey, BNSF Logistics will now have the additional local resources to support Mexico-based customers better than ever. The opening of Logistica's office in Monterrey means that BNSF Logistics is now present at a local level for the hands-on movement of industrial products with a focus on project cargo and rail services throughout Mexico.

The Mexico headquarters of BNSF Logistics will be led by Gerardo Guajardo, the newly named Director of Mexico Projects and Rail Services. He comes to the BNSF Logistics team with more than 20 years of experience in the logistics industry. Guajardo previously held the role of Market Manager for Petroleum Products, Minerals and Machinery at BNSF Railway's Mexico subsidiary, where he played a key role in strategic plan development for growth in Monterrey.

"Monterrey is an ideal location for BNSF Logistics' first expansion into Mexico, as it is Mexico's third largest city and has close proximity to the U.S. border. The Monterrey Region is strategically important to our growth plans in Mexico, and having a local presence is key to developing vendor and client relationships," said Ray Greer, President of BNSF Logistics. "BNSF Logistics is excited to launch our Mexican subsidiary and address the growing need for a locally operated logistics service provider with the resources, financial depth and compliance management, that we can provide."

With Logistica's launch, BNSF Logistics now has more than 26 offices across North America. Logistica's new location will allow BNSF Logistics to better serve existing and future customers in Mexico. For more information about Logistica's new Monterrey location or services, visit [bnsflogistics.com](http://bnsflogistics.com) or call +521 812-430-5367.

#### About BNSF Logistics

BNSF Logistics is a subsidiary of Burlington Northern Santa Fe, LLC, a Berkshire Hathaway company. BNSF Logistics is a multi-modal, third-party logistics services provider specializing in movement of freight around the globe, featuring uncommon service scope, resources and financial depth. The company operates more than 40 offices throughout North America, with more than 120 FCPA-certified Global Service Providers (GSPs) for import and export of general and project cargoes throughout the world.

BNSF Logistics Media Contact:  
Nicole Plummer  
Marketing Coordinator  
[Nicole.Plummer@bnsflogistics.com](mailto:Nicole.Plummer@bnsflogistics.com)  
(469) 240-7876