



## PRESS RELEASE

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### BNSF Logistics Expands Project Cargo Team

November 4, 2014

BNSF Logistics recently announced effective in November, key former employees of Progressive Rail Specialized Logistics (PRSL) will become fully integrated into the BNSF Logistics organization. As part of this new organizational alignment, PRSL former staff members will assume critical strategic roles with BNSFL. Their exceptional understanding and talent for creating rail solutions, deep industry knowledge and years of collective experience will further enhance BNSFL's robust Project Cargo and Rail competencies and capabilities.

"The team from PRSL is well-recognized in the industry for developing and deploying creative solutions for industrial customers that want to leverage rail as part of that solution. This addition supports our strategic focus on industrial project cargo and allows the team from PRSL to extend even greater services and resources to their customers," said Robert Sutton, Senior Vice President US Projects & Rail Service.

The additional expertise and insights for custom rail solutions specializing in over-dimensional materials substantially deepens BNSF Logistics' resources while complimenting the global project capabilities they have invested in over the past several years. Complex shipments require an eye for detail and an expert team to manage them. The joint efforts of the former PRSL team and BNSFL's existing team of rail and over-dimension or out-of-gauge experts will broaden both the scope and capacity of the combined organization. BNSFL is anxious to expand its service offering to a wider range of customers and take advantage of everything multi-modal shipping has to offer.

With BNSFL's deep rail roots and industrial products experience, coupled with its recent growth focused across key industrial products market verticals, BNSFL offers a unique combination of capabilities and resources. Pricing, capacity and service details can be accessed through any BNSF Logistics office or team member. Former PRSL customers will enjoy the convenience of continuing to work with their PRSL contacts, while having access to the entire BNSFL network and service portfolio.

#### About BNSF Logistics, LLC

BNSF Logistics, LLC is an indirect, wholly owned subsidiary of Burlington Northern Santa Fe, LLC, a Berkshire Hathaway company. A 3<sup>rd</sup> party logistics services provider specializing in movement of freight around the globe, featuring uncommon service scope, resources and financial depth. One of the fastest growing North American based 3PLs with a reputation for service flexibility, customer focus and the resources needed to deliver real solutions to solve complex supply chain challenges. The company operates over 40 offices throughout North America, as well as in Europe, South America and Asia.

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