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Greer Named President, BNSF Logistics LLC

Fort Worth, Texas -- February 15, 2011 -- Burlington Northern Santa Fe, LLC (BNSF) today announced that Ray Greer has been named president of BNSF Logistics, LLC (BNSF Logistics), a wholly owned subsidiary of BNSF. Greer's appointment to the newly created position of president, BNSF Logistics is effective February 15, 2011.

"Thanks to the outstanding efforts of the existing BNSF Logistics team, the company has grown from a domestic transportation management company to an international third party logistics provider well positioned to capitalize on future growth and investment opportunities to serve the global supply chain," said Matt Rose, BNSF's chairman and chief executive officer. "Ray is an experienced and proven logistics leader and will be a great addition to the growing BNSF Logistics team."

Eric Wolfe, who has served as BNSF Logistics' vice president and general manager, will report to Greer as vice president and chief operating officer.

Greer joins BNSF Logistics after holding several leadership positions with some of the nation's largest transportation and logistics companies. Greer most recently served as chief executive officer of Greatwide Logistics Services, LLC, a non-asset based company providing transportation solutions to the retail and consumer products industries. Prior to that he was president and CEO of Newgistics Inc., a leader in reverse logistics outsourcing for the direct to consumer retail market. Greer also previously held positions as president, chief operating officer, and chief information systems officer with Ryder Logistics, a subsidiary of Ryder Systems Inc., and had also served in several leadership positions with Federal Express Corporation.

Greer holds a Bachelor of Science degree in Mathematics from the University of Utah in Salt Lake City and a Master of Science degree in Information Systems and Telecommunications from Christian Brothers University in Memphis.

"BNSF Logistics has an impeccable reputation, which is a direct reflection of their ownership and the team that has driven the development of the company," said Greer. "I am delighted to join the organization and advance the global growth strategy of the business."

About BNSF Logistics, LLC

BNSF Logistics is an industry-leading transportation intermediary, committed to providing value to each of our customers through professional acumen, entrepreneurial drive, and individual commitment. We are one of the fastest growing 3PLs in North America and pride ourselves on service flexibility and modal breadth. BNSF Logistics is an indirect, wholly owned subsidiary of Burlington Northern Santa Fe LLC.

Our vision is to establish BNSF Logistics as the leader in providing creative logistics solutions that consistently exceed our customer's expectations. BNSF Logistics offers services that range from single shipment execution to complete network design and operation. Our modal expertise spans parcel, truckload, intermodal, and rail. BNSF Logistics provides a blend of professional expertise with logistics technology designed to maximize customer value.

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